



THE PATH TO CARBON NEUTRAL

How the Mass Save® Sponsors are transforming the market to reduce greenhouse gas emissions and equitably deliver energy savings across the commonwealth.

WE ARE MASS SAVE®:



masssave.com

Together, we make good happen.

Creating a more sustainable
energy future for Massachusetts.



Table of contents

The Massachusetts Program Administrators are driving change across the commonwealth in the way we all use energy.






- 4 [The 2019–2021 term in review](#)
- 6 [Leading the way on greenhouse gas reductions](#)
- 7 [Enhancing program access for all](#)
- 8 [Transforming the market through workforce development](#)
- 10 [Driving carbon reductions through electrification](#)
- 11 [Mitigating impacts of winter energy cost increases](#)
- 12 [What people are saying](#)
- 14 [Town by town savings in 2021](#)

The 2019–2021 term in review

The Mass Save energy efficiency programs during the 2019-2021 plan term resulted in impressive energy savings and customer participation despite inflation, supply chain issues, policy changes pertaining to the COVID-19 pandemic, and other economic challenges. The term saw a net savings of 291 million MMBtu from all fuel types, equivalent to offsetting the total energy usage of over 250,000 Massachusetts homes for 10 years, and nearly \$2.1 billion of incentives savings went directly to customers. In addition, the plan achieved an average annual reduction of carbon dioxide (CO₂) emissions of 700,000 short tons each year, the equivalent of taking 160,000 cars off the road for a year.



2019–2021 RESULTS

-  291 million MMBtu savings from all fuel types
-  Nearly 33 million MWh in electricity savings
-  704 MW summer demand savings
-  Nearly \$2.1 billion of incentives distributed directly to customers
-  An average of 700,000 short tons of CO₂ reduced each year

Marking the final year of this three-year plan, 2021 saw the distribution of \$3.08 billion in total benefits, with \$760 million of incentives provided to customers. Over 4.4 million residential and income-eligible households participated, with a net energy savings of over 8.5+ million MWh and over 222 million therms.

We were able to achieve these impressive results while also implementing updated safety protocols and making adjustments to the programs in response to the pandemic. Furthermore, we continued to drive energy efficiency by successfully launching residential electrification rebates and workforce training programs and by establishing collaborative community partnerships and programs, to name a few of our progressive initiatives.



2021 RESULTS

- **\$3.08 billion** in total benefits
- **Over 8.5 million** total MWh saved
- **Over 222 million** therms saved
- **Over 4.4 million** residential and income-eligible participants
- **34,000+** commercial and industrial participants
- **\$760 million** of incentives provided
- **16,000** residential heat pump rebates
- **48,000** homes weatherized



Leading the way on greenhouse gas reductions

Building on the success of the 2019–2021 plan, the 2022–2024 Energy Efficiency Plan is designed to continue supporting the commonwealth’s commitment to reducing greenhouse gases and equitably saving customers energy. The new plan reflects our dedication to realizing the goals of the Climate Act and advancing our ambitious investment in energy efficiency and electrification. By continuing to deliver energy-related savings and benefits across the board and enabling even more equitable participation in our programs, we’re putting Massachusetts on the path to net zero emissions by 2050, with increased program access for all residents and businesses statewide.

We recognize the financial insecurity that is affecting so many residents and businesses due to the current economy and energy price increases and resolve to provide sustainable, affordable services for customers. To that end, we’re leveraging our expertise, relationships, and delivery infrastructure to prioritize and install weatherization and electrification for Environmental Justice Communities and low- and moderate-income customers. We’re also increasing investments in employee development to establish a more diverse and well-trained workforce through close coordination with the Massachusetts Clean Energy Center.

We’re proud and eager to lead the way, embracing increased equity and diverse workforce development while continuing our successful pursuit of energy efficiency and emission reductions for residents, businesses, and the commonwealth at large.



Enhancing program access for all

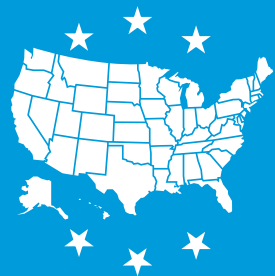
We’re invested in solutions that provide equitable access to energy efficiency programs for all residents and businesses across the commonwealth. To achieve this, we’re extending program access and benefits to groups with historically lower rates of participation, including under-resourced communities, renters and landlords, moderate-income customers, non-English speakers, and small businesses.

To increase participation among these segments, we’ve researched the most effective launch strategies through collaboration with community partners, offering enhanced incentives, increased program access, and targeted messaging. And thanks to our partnership with the Low-Income Energy Affordability Network, Massachusetts Community Action Program Agencies, and local development and assistance programs, we’re delivering energy solution programs accessible to all.

Our income-eligible initiative provides cost-effective, energy-efficient products and services to qualifying residential customers, enabling them to increase the efficiency of their homes without co-payments. Enhanced incentives for moderate-income customers include measures to support weatherization and new HVAC systems installed in collaboration with local delivery programs.

Through the development of our Language Access plan, we’re partnering with inclusive and multilingual community-based organizations to bridge the language gap between English and the other most-spoken languages in Massachusetts (i.e., Spanish, Portuguese, and Mandarin). And we’re increasing outreach to renters as well, providing a 100% weatherization incentive for rental units along with improved outreach to multifamily properties. Additionally, the Mass Save Community Education Grant is increasing engagement across Massachusetts communities through energy efficiency education and literacy programs paired with marketing and training support.

Central to these efforts is the Community First Partnership Program, which promotes increased partnership with local organizations in under-resourced communities. This program provides up to \$60,000 of financial support per year for three years to incentivize participation in energy efficiency programs. Thirty communities currently participate, and growing, 70% of which represent Environmental Justice Communities in which 34% of residents speak a language other than English at home. The Community First Partnership further supports small businesses through the Main Streets initiative. This intensive effort engages small businesses in designated towns to conduct energy assessments, provide enhanced incentives, and develop new gas and electric energy efficiency projects.



NATION LEADING

Transforming the market through workforce development



Alexis Washburn of Emerald Cities Collaborative at the Mass Save Supplier Diversity Summit

Over the last decade, the energy efficiency workforce in Massachusetts has grown over 86%. We recognize that a stable, trained, and adaptable labor pool is essential to the continued growth and success of our programs. To meet this need, we're pursuing several initiatives to expand and diversify a robust workforce. These efforts are designed to help us meet ambitious building efficiency, energy savings, and decarbonization goals while developing a workforce that reflects the diversity of the communities being served.

To foster diversity in the energy efficiency economy, the Sponsors of Mass Save are hosting Supplier Diversity Summits at least twice a year to increase awareness of and participation in Mass Save programs by minority suppliers. The events have been held in partnership with the Greater New England Minority Supplier Development

Council, the Massachusetts Business Development Agency, Browning the Green Space, and the Emerald Cities Collaborative. The Sponsors engagement with Minority- and Women-Owned Businesses will secure increased access to opportunities and further grow the equitability of the energy efficiency workforce. Additionally, the Sponsors established the Mass Save Workforce Partnership Grant, which seeks to increase the sustainability of the energy efficiency workforce by upskilling and transitioning new workers into the energy efficiency workforce through partnership development and grant funding. The partnership is focused on reaching Environmental Justice Communities.

In the residential sector, our workforce development strategies are being employed to train new and diverse candidates through the Clean Energy Pathways Program. The program offers internships to multilingual young adults from diverse backgrounds and features hands-on, tactical training. Interns are paid to gain real-time experience with HVAC, weatherization, building management systems, and energy efficiency technicians, with the goal of full-time employment upon program completion.

Additionally, we have efforts in place to grow and diversify our pool of business partners, provide energy efficiency career education in high schools, upskill contractors and workers, and make a portfolio of trainings available to vendors, contractors, and installation and energy specialists. To foster workforce growth and development in the commercial and industrial sector, we established the Massachusetts Energy Efficiency Partnership with the University of Massachusetts Amherst. Trainings include an introduction to the latest technologies, tools for understanding the benefits of implementing improvements, and opportunities to make use of Mass Save Sponsor resources. We also

partner with the Northwest Energy Efficiency Council to offer Building Operator Certification, which elevates building operators' credentials through training in energy efficiency and smart building technologies, continued education, and certification.

Moreover, to achieve the commonwealth's strategically diversified workforce development and net zero greenhouse gas objectives, we continue to work collaboratively with the Massachusetts Clean Energy Center and engage with state agencies, community-based organizations, and educational institutions on these ambitious clean energy goals.



Growing a diverse vendor network is an integral part of developing a sustainable energy future for all. Minority and Women-Owned Businesses play a critical role in servicing customers statewide and provide Environmental Justice Communities enhanced access to receiving energy efficiency offerings and support in accelerating Massachusetts towards its decarbonization goals.



– Katherine Peters, Director, Energy Efficiency at Eversource



Driving carbon reductions through electrification



In pursuit of reducing greenhouse gas emissions, we're focused on decarbonizing the building sector, which is the second-largest source of greenhouse gas emissions in Massachusetts. A necessary and measurable shift from traditional fossil fuel-based heating and cooling to electric methods will play a significant role in reducing carbon intensity. Augmented by additional state energy policies and programs, the electrification of transportation, offshore wind procurement, and ongoing support for solar and hydroelectric power, we continue to focus on the net zero greenhouse gas emissions goals of the Climate Act through electrification initiatives.

To pursue equitable cost-effective savings and opportunities for customers to engage in energy efficiency, we're prioritizing building weatherization and efficient electrification efforts. For residences and small businesses, we favor the use of high-efficiency heat pump technologies and are working with manufacturers and installation contractors to increase their confidence, comfort, and capability in proposing and installing heat electrification where it can benefit customers. Working with both residential and small-business needs in mind, our programs

offer high-quality energy-efficient solutions and workforce and market development efforts that increase the speed and quality with which HVAC systems can be electrified. And although converting to heat pump electrification may result in additional costs for these customers, at least in the near-term, we're offering optimized HVAC incentives. We're also continuing to incentivize building weatherization, a foundational measure that optimizes heat pump utilization and reduces customer energy consumption, regardless of customer fuel choice.

Additional decarbonization strategies paired with heat electrification make the building sector an excellent candidate for market transformation. We're pursuing alternate avenues for emissions reduction in everything from residential, commercial, and industrial landscaping equipment to small engine-driven equipment and induction stoves to help drive electrification adoption. Furthermore, we continue to drive participation in active demand response programs, reducing peak energy consumption to generate customer savings.



Mitigating impacts of winter energy cost increases



The cost of living is at an all-time high. This includes the cost of energy, which impacts our customers most during the winter and summer months — when the need to heat and cool homes is at its peak. To lessen the financial impact of increasing energy costs, we're enabling customers to save through rebates, incentives on energy-saving upgrades, energy efficiency tips, and billing assistance programs.

To minimize the impact of increasing energy costs this winter and beyond, we encourage customers to take advantage of the many programs and energy-saving options we provide. A first step is for customers to determine if they qualify for financial assistance. Energy efficiency upgrades can likewise save customers money now and in the future; a no-cost energy assessment may help qualify a home or business for a variety of enhanced rebates and incentives for weatherization, air sealing, and/or insulation improvements.

Customers can further reduce daily energy consumption during the winter months through a variety of simple no- and low-cost efforts. Additionally, low-cost DIY weatherization improvements can make a considerable impact on winter energy bills. Although weatherization upgrades are more effective at reducing drafts and air leaks when professionally installed, there are several ways that customers can make energy efficiency improvements to their own homes and businesses.

What people are saying



“

I told my older brother I wanted to switch careers, find a better job. So that's when he told me about the Mass Save Program that teaches kids like me jobs like installation. I was very confident it was something I could succeed in.

”

– Stevenson, Clean Energy Pathways Intern

“We have a brand-new central heating and cooling system, and it costs less than \$300 a month. By increasing the useable square footage of our home, and improving the year-round comfort, we know this investment has dramatically increased the value of our home. We have a rental property and plan to install heat pumps there as well.”

– Paul Gustavson, homeowner and Eversource customer

“These partnerships embody our commitment to investing in environmental justice and energy democracy. I am grateful to GreenRoots and Mass Save (Sponsors) for leadership for a Boston Green New Deal.”

– Michelle Wu, Mayor of Boston

“Aside from the energy savings, I've noticed better comfort levels in the shop, to some extent in the winter, but especially in the summer by having my shop weatherized this spring.”

– John Medeiros, owner of Medeiros Auto Body in Fall River, MA and Liberty customer

“This program offers excellent information and incentives to advance energy efficiency. It is a great way to mitigate the impact of rising energy costs, and I encourage all eligible organizations to participate.”

– Paul Joseph, Natick Select Board Chair



“

I was very confused with what I was going to do after high school. I was in a position where like, 'do I get a regular job? I'm kinda scared, where do I start off?' And then that's where the Mass Save opportunity came in....They knew what I was capable of before I did. And that's great.

– Brianna, Clean Energy Pathways Intern

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Town by town savings in 2021

Data represents residential savings only and is not inclusive of Commercial & Industrial savings.

No gas = No gas service available. Municipal = This town is served by a municipal [electric/gas] utility. Protected = In order to protect customer privacy, some data has been aggregated.

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Abington	51,693	1,560	574,539	2,383,389	37,932	462,648
Acton	73,431	2,326	918,182	4,490,838	103,855	991,144
Acushnet	32,742	819	449,223	1,466,206	21,386	230,113
Adams	22,673	805	301,471	1,966,337	Protected	Protected
Agawam	102,988	2,665	835,988	5,428,767	75,153	979,150
Alford	3,854	Protected	Protected	No Gas	No Gas	No Gas
Amesbury	46,076	1,842	500,561	3,438,130	62,274	640,682
Amherst	75,596	2,031	1,377,271	1,490,104	12,099	150,794
Andover	113,888	3,933	1,116,839	8,638,648	119,661	1,622,116
Aquinnah	3,871	Protected	Protected	No Gas	No Gas	No Gas
Arlington	114,951	4,229	1,155,966	10,685,396	240,602	1,742,644
Ashburnham	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Ashby	9,784	285	150,933	112,165	Protected	Protected
Ashfield	6,672	217	171,244	No Gas	No Gas	No Gas
Ashland	56,457	1,747	827,767	4,340,896	96,521	1,250,459
Athol	37,218	606	875,629	No Gas	No Gas	No Gas
Attleboro	133,406	4,111	1,414,651	5,595,509	65,796	903,312
Auburn	54,559	1,978	1,411,300	818,440	15,405	165,947
Avon	14,013	429	142,244	764,400	Protected	Protected
Ayer	24,743	923	389,698	1,251,029	26,393	231,374
Barnstable	214,257	5,694	3,853,324	18,091,049	300,551	2,945,542
Barre	16,874	537	326,817	No Gas	No Gas	No Gas
Becket	12,701	516	298,847	No Gas	No Gas	No Gas
Bedford	45,480	1,453	526,698	3,767,315	77,715	710,004
Belchertown	49,732	1,983	1,266,685	No Gas	No Gas	No Gas
Bellingham	52,731	2,057	1,069,988	1,931,160	23,565	360,933
Belmont	Municipal	Municipal	Municipal	7,601,272	142,004	1,093,556
Berkley	Municipal	Municipal	Municipal	Protected	Protected	Protected
Berlin	12,302	338	167,740	197,054	Protected	Protected
Bernardston	8,775	147	156,299	No Gas	No Gas	No Gas
Beverly	111,165	3,951	1,454,848	6,889,537	142,633	1,737,872
Billerica	117,420	3,657	882,297	9,010,287	162,551	1,524,678
Blackstone	25,270	884	462,691	885,302	Protected	Protected

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Blandford	5,078	147	119,987	No Gas	No Gas	No Gas
Bolton	21,885	276	565,102	Protected	Protected	Protected
Boston	1,390,501	40,840	13,633,755	104,742,763	2,600,726	19,460,259
Bourne	72,602	2,376	1,591,716	5,074,410	89,592	800,853
Boxborough	Municipal	Municipal	Municipal	544,498	8,163	59,345
Boxford	36,008	1,007	425,505	2,109,738	24,206	269,099
Boylston	Municipal	Municipal	Municipal	200,717	1,121	10,965
Braintree	Municipal	Municipal	Municipal	6,182,499	126,706	1,140,807
Brewster	57,510	1,867	1,530,662	2,360,318	47,032	464,885
Bridgewater	73,420	2,180	835,389	2,957,655	29,667	411,779
Brimfield	13,668	507	275,027	No Gas	No Gas	No Gas
Brockton	215,652	8,285	2,672,353	17,012,439	185,195	2,704,602
Brookfield	11,750	384	380,521	134,442	1,288	9,397
Brookline	126,069	5,168	1,620,675	11,252,355	173,339	1,160,450
Buckland	6,379	170	131,107	No Gas	No Gas	No Gas
Burlington	78,413	2,306	953,451	4,094,467	83,946	617,355
Cambridge	238,469	7,611	1,546,633	17,847,904	319,860	3,263,126
Canton	74,767	2,218	592,312	5,527,542	87,946	1,266,477
Carlisle	25,050	586	318,017	1,141,905	23,090	221,117
Carver	43,098	1,027	465,767	1,029,295	16,598	171,295
Charlemont	4,469	98	80,392	No Gas	No Gas	No Gas
Charlton	47,416	1,401	893,712	No Gas	No Gas	No Gas
Chatham	53,594	1,684	1,081,963	4,304,333	69,596	565,461
Chelmsford	97,470	3,503	763,069	10,188,623	185,720	1,820,999
Chelsea	71,016	1,695	539,194	5,958,239	179,779	975,404
Cheshire	10,337	387	136,318	419,346	Protected	Protected
Chester	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Chesterfield	4,599	121	48,650	No Gas	No Gas	No Gas
Chicopee	Municipal	Municipal	Municipal	8,111,249	113,033	1,494,781
Chilmark	15,627	Protected	Protected	No Gas	No Gas	No Gas
Clarksburg	4,776	179	57,818	113,154	Protected	Protected
Clinton	41,739	1,909	895,362	2,034,843	32,869	357,967
Cohasset	35,832	887	313,114	2,522,626	25,906	217,289
Colrain	7,006	123	138,459	No Gas	No Gas	No Gas
Concord	Municipal	Municipal	Municipal	4,720,555	64,731	559,526
Conway	6,831	218	133,456	No Gas	No Gas	No Gas
Cummington	3,540	122	57,135	No Gas	No Gas	No Gas
Dalton	22,283	776	682,922	1,586,833	12,128	225,107

Town by town savings in 2021

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Danvers	Municipal	Municipal	Municipal	3,945,068	72,135	628,809
Dartmouth	99,184	2,505	1,319,064	5,635,583	121,843	1,546,065
Dedham	71,223	2,110	646,796	6,923,842	136,730	1,395,255
Deerfield	18,634	500	403,716	425,219	Protected	Protected
Dennis	83,319	4,041	3,172,468	6,724,817	180,958	1,943,018
Dighton	22,145	671	357,704	525,896	Protected	Protected
Douglas	30,414	1,020	707,577	No Gas	No Gas	No Gas
Dover	34,443	677	563,833	146,455	Protected	Protected
Dracut	91,745	9,491	1,324,428	7,238,529	115,639	1,171,434
Dudley	36,697	1,185	747,555	567,902	7,869	82,680
Dunstable	12,831	365	154,815	370,191	6,438	83,638
Duxbury	65,204	1,693	657,829	4,108,812	36,537	538,788
East Bridgewater	45,247	1,223	517,238	1,899,668	26,467	405,018
East Brookfield	7,898	207	124,351	128,050	Protected	Protected
East Longmeadow	50,631	1,951	541,020	4,066,529	66,920	989,548
Eastham	35,385	1,365	1,310,211	1,623,854	35,665	347,935
Easthampton	55,235	1,564	797,470	2,176,876	18,417	284,742
Easton	81,470	2,242	808,378	3,827,833	37,477	490,835
Edgartown	56,959	1,067	923,957	No Gas	No Gas	No Gas
Egremont	6,615	298	134,907	No Gas	No Gas	No Gas
Erving	5,324	174	127,461	No Gas	No Gas	No Gas
Essex	12,798	450	180,103	566,221	6,818	77,740
Everett	87,818	2,410	573,504	9,576,568	125,099	1,233,672
Fairhaven	45,054	1,346	471,348	4,149,146	67,399	669,697
Fall River	194,373	5,415	827,966	23,102,476	93,216	1,470,993
Falmouth	155,612	5,078	3,433,182	11,476,065	211,554	2,015,200
Fitchburg	98,501	2,850	903,119	7,284,118	102,042	1,161,324
Florida	2,101	80	37,858	No Gas	No Gas	No Gas
Foxborough	56,863	1,699	495,910	3,964,827	39,688	559,728
Framingham	193,189	5,804	2,929,033	11,528,376	242,154	3,021,896
Franklin	101,225	3,253	1,009,343	6,845,173	97,747	1,398,348
Freetown	31,273	810	630,208	197,632	Protected	Protected
Gardner	55,250	1,880	979,747	901,419	Protected	Protected
Georgetown	Municipal	Municipal	Municipal	1,799,997	26,247	291,619
Gill	5,111	142	71,049	No Gas	No Gas	No Gas
Gloucester	95,470	3,465	1,357,589	4,720,784	84,699	645,836
Goshen	3,264	187	60,242	No Gas	No Gas	No Gas
Gosnold	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Grafton	62,857	1,838	900,977	3,263,148	47,300	464,668
Granby	20,320	741	440,126	179,166	Protected	Protected
Granville	6,327	159	117,702	No Gas	No Gas	No Gas
Great Barrington	25,649	971	525,944	777,880	Protected	Protected
Greenfield	56,748	1,678	1,199,398	2,273,625	13,337	265,582
Groton	Municipal	Municipal	Municipal	1,027,004	14,683	104,168
Groveland	Municipal	Municipal	Municipal	1,520,716	25,978	250,378
Hadley	19,666	541	353,145	355,038	Protected	Protected
Halifax	26,106	803	472,552	557,870	Protected	Protected
Hamilton	26,145	956	406,651	977,482	15,335	153,551
Hampden	18,272	643	249,687	689,702	Protected	Protected
Hancock	4,160	463	212,583	No Gas	No Gas	No Gas
Hanover	50,317	1,301	423,332	3,098,988	33,758	468,205
Hanson	34,595	1,001	303,789	1,865,070	29,507	465,245
Hardwick	9,219	281	197,048	No Gas	No Gas	No Gas
Harvard	21,888	721	484,246	305,936	4,890	50,554
Harwich	67,565	2,358	1,876,966	5,327,591	101,781	1,028,832
Hatfield	12,603	299	205,023	544,123	Protected	Protected
Haverhill	150,701	5,493	1,332,016	16,039,296	271,552	2,925,920
Hawley	Masked	Masked	Masked	No Gas	No Gas	No Gas
Heath	1,898	147	56,618	No Gas	No Gas	No Gas
Hingham	Municipal	Municipal	Municipal	4,910,102	70,622	609,088
Hinsdale	8,346	258	137,272	No Gas	No Gas	No Gas
Holbrook	32,585	984	412,991	1,566,313	18,712	280,858
Holden	Municipal	Municipal	Municipal	1,228,695	20,353	276,926
Holland	11,241	466	243,899	No Gas	No Gas	No Gas
Holliston	49,949	1,607	1,168,877	3,300,585	68,075	724,352
Holyoke	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Hopedale	20,016	635	446,263	399,486	7,992	89,233
Hopkinton	67,149	2,272	1,167,507	3,718,419	69,646	665,077
Hubbardston	13,366	488	289,732	No Gas	No Gas	No Gas
Hudson	Municipal	Municipal	Municipal	4,570,204	74,427	812,926
Hull	Municipal	Municipal	Municipal	3,244,241	69,802	601,662
Huntington	8,240	205	541,664	No Gas	No Gas	No Gas
Ipswich	Municipal	Municipal	Municipal	2,071,480	35,701	332,521
Kingston	47,255	1,164	559,219	1,505,731	23,405	241,969
Lakeville	3,408	623	136,749	299,890	Protected	Protected
Lancaster	21,804	822	482,897	230,513	3,985	31,751

Town by town savings in 2021

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Lanesborough	12,092	343	163,464	193,589	Protected	Protected
Lawrence	153,217	3,478	817,087	17,159,192	152,090	2,433,309
Lee	23,740	672	244,442	1,416,508	13,057	218,341
Leicester	35,781	1,135	694,080	130,633	Protected	Protected
Lenox	19,500	683	204,938	1,769,168	10,636	173,703
Leominster	122,679	3,774	1,851,423	4,705,304	78,392	830,848
Leverett	7,848	224	192,768	No Gas	No Gas	No Gas
Lexington	115,052	3,438	2,147,760	6,852,486	122,625	881,450
Leyden	2,874	161	52,406	No Gas	No Gas	No Gas
Lincoln	27,901	728	313,756	1,564,846	18,420	139,494
Littleton	Municipal	Municipal	Municipal	1,288,626	29,574	277,645
Longmeadow	56,829	1,743	402,476	5,736,309	79,413	1,218,656
Lowell	199,496	5,821	1,050,093	23,048,461	319,159	2,557,847
Ludlow	68,578	2,105	987,536	3,066,980	66,232	1,070,247
Lunenburg	36,717	961	668,877	612,654	8,575	84,412
Lynn	193,356	5,318	1,460,234	17,470,420	276,697	2,451,734
Lynnfield	Municipal	Municipal	Municipal	3,307,579	45,455	416,547
Malden	133,669	3,981	1,073,584	11,544,243	179,723	1,718,912
Manchester	22,552	623	198,958	1,978,892	16,021	144,545
Mansfield	Municipal	Municipal	Municipal	4,572,976	47,334	714,432
Marblehead	Municipal	Municipal	Municipal	6,584,753	117,155	1,012,260
Marion	23,652	608	397,073	937,717	11,508	103,173
Marlborough	116,482	3,320	774,507	8,460,665	118,030	1,223,467
Marshfield	85,985	2,812	816,445	7,063,097	96,030	1,488,576
Mashpee	81,518	2,802	2,086,768	6,641,680	159,013	1,488,653
Mattapoissett	27,245	793	460,608	1,347,036	20,928	198,249
Maynard	30,057	851	298,014	2,265,352	46,279	498,603
Medfield	44,142	1,522	857,404	3,350,201	40,301	598,060
Medford	136,082	4,669	1,200,293	13,556,646	218,546	2,111,264
Medway	41,232	1,264	606,381	2,270,043	25,974	397,671
Melrose	73,341	2,863	1,072,729	6,501,562	169,778	1,398,258
Mendon	22,431	728	492,181	Protected	Protected	Protected
Merrimac	Municipal	Municipal	Municipal	1,533,640	24,223	180,622
Methuen	126,742	4,376	1,159,204	11,877,911	204,619	2,371,684
Middleborough	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Middlefield	2,054	47	59,934	No Gas	No Gas	No Gas
Middleton	Municipal	Municipal	Municipal	1,244,098	16,244	102,314
Milford	76,003	2,603	1,141,109	4,291,902	63,147	750,673

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Millbury	46,144	1,602	812,946	1,447,465	26,526	524,243
Millis	29,956	1,095	980,215	1,137,666	30,315	450,880
Millville	9,467	311	202,662	Protected	Protected	Protected
Milton	83,882	2,041	862,197	7,848,759	158,383	1,190,287
Monroe	Protected	Protected	Protected	No Gas	No Gas	No Gas
Monson	27,535	1,001	439,924	112,829	Protected	Protected
Montague	28,154	695	408,487	593,068	Protected	Protected
Monterey	5,656	247	117,399	No Gas	No Gas	No Gas
Montgomery	3,395	89	64,604	No Gas	No Gas	No Gas
Mount Washington	1,186	21	19,781	No Gas	No Gas	No Gas
Nahant	10,913	361	83,809	1,297,502	16,311	164,094
Nantucket	125,316	2,428	625,378	No Gas	No Gas	No Gas
Natick	115,819	3,310	1,266,815	6,783,226	121,845	1,372,409
Needham	108,631	2,932	958,148	7,263,892	97,294	879,819
New Ashford	1,082	Protected	Protected	No Gas	No Gas	No Gas
New Bedford	206,159	5,017	1,561,085	24,105,875	395,623	5,362,742
New Braintree	3,673	112	66,860	No Gas	No Gas	No Gas
New Marlborough	5,308	265	111,562	No Gas	No Gas	No Gas
New Salem	3,173	148	47,833	No Gas	No Gas	No Gas
Newbury	26,986	921	421,680	706,245	7,874	80,003
Newburyport	56,305	2,023	423,355	5,208,288	74,785	755,574
Newton	310,141	7,634	1,942,745	28,330,022	480,819	3,323,237
Norfolk	37,258	1,156	839,891	504,604	Protected	Protected
North Adams	29,253	1,148	352,498	3,093,973	16,276	312,887
North Andover	92,160	1,759	1,014,355	6,102,361	68,698	963,655
North Attleboro	Municipal	Municipal	Municipal	2,669,919	27,252	449,119
North Brookfield	16,028	510	266,958	438,921	4,057	30,182
North Reading	Municipal	Municipal	Municipal	2,741,119	40,126	297,289
Northampton	71,208	3,689	1,269,615	5,510,018	66,836	896,541
Northborough	51,161	1,692	853,899	1,990,986	27,737	342,238
Northbridge	47,793	1,688	900,194	1,525,412	19,901	228,878
Northfield	10,791	268	304,914	No Gas	No Gas	No Gas
Norton	58,810	1,813	530,634	3,106,500	24,777	330,476
Norwell	43,094	1,107	440,410	1,955,061	20,728	324,683
Norwood	Municipal	Municipal	Municipal	6,322,366	204,622	1,675,953
Oak Bluffs	37,094	279	672,071	No Gas	No Gas	No Gas
Oakham	7,453	229	207,018	No Gas	No Gas	No Gas
Orange	24,819	715	514,423	No Gas	No Gas	No Gas

Town by town savings in 2021

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Orleans	40,246	1,255	1,151,177	1,483,078	25,315	258,421
Otis	11,729	385	202,405	No Gas	No Gas	No Gas
Oxford	45,176	1,433	890,915	Protected	Protected	Protected
Palmer	41,198	1,312	659,542	104,457	Protected	Protected
Paxton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Peabody	Municipal	Municipal	Municipal	8,130,221	180,373	1,587,558
Pelham	5,457	132	114,259	No Gas	No Gas	No Gas
Pembroke	59,146	1,711	623,793	3,218,043	37,870	558,877
Pepperell	37,268	1,106	399,764	1,474,510	26,443	273,237
Peru	3,204	100	44,396	No Gas	No Gas	No Gas
Petersham	4,430	165	121,438	No Gas	No Gas	No Gas
Phillipston	6,227	239	129,707	No Gas	No Gas	No Gas
Pittsfield	139,192	3,805	1,379,815	12,729,447	70,485	1,299,577
Plainfield	2,508	80	26,747	No Gas	No Gas	No Gas
Plainville	31,122	948	311,769	765,228	5,095	67,915
Plymouth	220,039	6,168	3,225,090	7,525,968	133,011	1,387,424
Plympton	11,188	189	156,507	157,488	Protected	Protected
Princeton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Provincetown	24,462	587	972,176	No Gas	No Gas	No Gas
Quincy	228,622	8,259	2,631,295	17,911,478	376,689	3,097,350
Randolph	84,876	2,896	868,447	6,168,117	117,335	1,749,424
Raynham	Municipal	Municipal	Municipal	1,204,515	Protected	Protected
Reading	Municipal	Municipal	Municipal	3,749,457	84,443	765,261
Rehoboth	45,538	1,198	620,302	94,925	Protected	Protected
Revere	117,233	3,339	1,024,562	10,153,692	258,215	1,627,093
Richmond	9,009	238	127,830	No Gas	No Gas	No Gas
Rochester	21,469	584	310,813	265,288	2,787	15,015
Rockland	49,859	1,825	809,033	3,175,021	151,138	1,455,794
Rockport	30,338	1,250	555,058	16,866	Protected	Protected
Rowe	1,404	83	38,436	No Gas	No Gas	No Gas
Rowley	Municipal	Municipal	Municipal	1,204,627	24,502	155,133
Royalston	4,275	171	122,259	No Gas	No Gas	No Gas
Russell	3,191	145	61,454	No Gas	No Gas	No Gas
Rutland	27,499	929	580,219	No Gas	No Gas	No Gas
Salem	102,431	5,122	1,917,925	8,287,285	141,692	1,677,153
Salisbury	31,961	1,168	311,227	1,835,658	29,728	303,457
Sandisfield	6,401	182	107,049	No Gas	No Gas	No Gas
Sandwich	79,204	2,165	1,960,337	4,571,250	70,669	660,256

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Saugus	79,889	2,436	754,521	5,586,184	67,897	683,639
Savoy	2,594	58	26,107	No Gas	No Gas	No Gas
Scituate	68,179	2,433	810,766	5,413,338	92,331	1,234,515
Seekonk	46,562	1,484	632,833	2,187,810	28,974	368,523
Sharon	58,723	2,090	660,181	5,228,319	66,571	957,936
Sheffield	14,400	420	259,733	No Gas	No Gas	No Gas
Shelburne	7,950	171	169,325	No Gas	No Gas	No Gas
Sherborn	21,084	527	390,185	636,448	32,254	153,885
Shirley	21,038	612	351,072	391,802	11,790	125,145
Shrewsbury	Municipal	Municipal	Municipal	7,326,663	118,938	1,367,024
Shutesbury	6,210	276	189,960	No Gas	No Gas	No Gas
Somerset	49,435	1,757	360,059	5,026,714	44,455	768,416
Somerville	160,314	4,754	1,074,895	17,646,587	252,005	2,313,196
South Hadley	Municipal	Municipal	Municipal	3,054,305	40,186	579,201
Southampton	22,408	534	386,277	Municipal	Municipal	Municipal
Southborough	40,375	1,287	877,096	1,661,248	20,404	232,114
Southbridge	53,473	1,349	627,285	2,208,746	22,283	209,911
Southwick	39,311	1,058	754,037	565,289	Protected	Protected
Spencer	40,856	1,218	693,816	959,569	10,264	87,448
Springfield	461,307	11,237	4,722,833	31,463,398	511,739	7,407,395
Sterling	Municipal	Municipal	Municipal	Protected	Protected	Protected
Stockbridge	12,383	474	223,598	467,606	Protected	Protected
Stoneham	70,660	1,971	805,825	3,430,426	74,729	529,123
Stoughton	79,704	2,541	698,752	5,750,104	68,241	990,064
Stow	Municipal	Municipal	Municipal	664,985	14,494	147,029
Sturbridge	38,138	1,550	1,972,832	No Gas	No Gas	No Gas
Sudbury	75,097	2,095	771,543	5,237,054	100,334	1,072,934
Sunderland	14,204	359	246,177	Protected	Protected	Protected
Sutton	36,167	1,057	652,968	263,052	3,474	36,005
Swampscott	46,981	1,959	1,113,060	4,346,924	111,835	998,206
Swansea	48,625	1,631	414,089	3,958,171	29,609	512,899
Taunton	Municipal	Municipal	Municipal	9,005,748	62,193	1,040,775
Templeton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Tewksbury	89,376	2,784	646,883	6,960,290	114,622	1,049,586
Tisbury	29,135	544	818,121	No Gas	No Gas	No Gas
Tolland	3,423	140	85,493	No Gas	No Gas	No Gas
Topsfield	22,624	745	379,728	1,386,963	14,574	168,793
Townsend	26,269	792	257,425	1,236,622	Protected	Protected

Town by town savings in 2021

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Truro	20,806	439	649,758	No Gas	No Gas	No Gas
Tyngsborough	39,126	1,068	233,675	2,817,189	50,263	474,657
Tyringham	2,892	112	27,957	No Gas	No Gas	No Gas
Upton	27,507	925	503,231	697,518	16,209	167,333
Uxbridge	46,934	1,508	626,428	1,418,228	16,187	205,811
Wakefield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Wales	6,535	272	79,951	No Gas	No Gas	No Gas
Walpole	84,550	2,490	972,909	5,320,227	65,716	939,719
Waltham	153,422	4,561	1,493,788	10,623,787	237,757	1,790,184
Ware	33,699	1,064	522,309	No Gas	No Gas	No Gas
Wareham	83,538	2,447	841,503	4,211,851	95,673	852,053
Warren	16,772	456	240,479	324,316	2,893	31,656
Warwick	2,616	123	61,347	No Gas	No Gas	No Gas
Washington	2,257	89	52,369	No Gas	No Gas	No Gas
Watertown	85,462	2,620	723,501	8,276,284	225,467	1,493,249
Wayland	56,121	1,688	570,913	4,017,732	74,610	690,967
Webster	56,006	1,924	1,546,695	1,477,289	21,537	173,995
Wellesley	Municipal	Municipal	Municipal	9,945,380	139,451	1,145,223
Wellfleet	24,049	1,006	1,011,331	No Gas	No Gas	No Gas
Wendell	2,645	145	45,514	No Gas	No Gas	No Gas
Wenham	14,820	520	190,437	861,785	9,037	104,137
West Boylston	Municipal	Municipal	Municipal	945,996	12,611	148,534
West Bridgewater	24,102	690	308,049	1,085,657	10,774	164,471
West Brookfield	13,161	417	199,598	308,206	3,657	33,694
West Newbury	17,347	444	250,031	171,509	Masked	Masked
West Springfield	91,235	2,343	632,788	6,142,500	81,048	1,236,775
West Stockbridge	6,637	274	117,493	No Gas	No Gas	No Gas
West Tisbury	22,447	100	332,824	No Gas	No Gas	No Gas
Westborough	55,894	1,957	778,250	3,600,476	45,623	554,330
Westfield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Westford	76,504	2,670	595,696	6,358,456	102,004	986,407
Westhampton	6,799	211	118,522	No Gas	No Gas	No Gas
Westminster	27,212	945	611,879	324,989	Protected	Protected
Weston	68,090	1,162	309,768	6,090,349	58,629	455,556
Westport	58,550	1,848	585,323	3,732,363	33,460	644,813
Westwood	57,773	6,984	1,733,991	2,974,237	46,564	464,293
Weymouth	163,010	5,497	3,171,221	8,353,362	156,576	1,595,635
Whately	6,000	130	112,691	Protected	Protected	Protected

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Whitman	43,984	1,244	391,451	2,381,589	43,116	422,288
Wilbraham	49,823	1,841	718,446	2,775,986	46,244	639,639
Williamsburg	8,255	425	278,061	No Gas	No Gas	No Gas
Williamstown	20,101	827	252,884	1,433,749	16,003	240,976
Wilmington	Municipal	Municipal	Municipal	2,180,482	41,464	290,050
Winchendon	31,044	942	820,406	No Gas	No Gas	No Gas
Winchester	76,739	2,647	1,239,976	6,266,005	103,629	717,189
Windsor	3,426	161	143,625	No Gas	No Gas	No Gas
Winthrop	42,669	1,481	378,838	4,734,380	84,427	780,614
Woburn	118,156	3,373	1,349,021	5,897,890	141,948	1,205,211
Worcester	420,861	9,427	4,146,439	36,977,632	677,011	6,196,699
Worthington	4,755	74	119,029	No Gas	No Gas	No Gas
Wrentham	43,346	901	613,202	1,504,488	24,877	437,129
Yarmouth	100,953	3,604	2,421,392	9,326,573	203,995	2,168,839



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